

# Podcast: On the sofa with... Ellie Crespi, Jo Hossack and Eli Han

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In the first episode of their Banking & Finance podcast series, Local Managing Partner [Ellie Crespi](#) (BVI) and Senior Associate [Jo Hossack](#) (Cayman Islands) are joined on the Collas Crill sofa by Eli Han, Partner at King & Wood Mallesons (KWM, NYC) to discuss the importance of client care, including:

- The driving factors for onshore lawyers to engage offshore counsel
- How differing time zones across jurisdictions can affect overall experience
- The impact of registered agents
- How offshore lawyers can better support onshore firms, and by extension, the client.

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